

8:00 a.m. – 4:30 p.m.
NOAA, 7600 Sand Point Way NE
Seattle, Washington
\$100 Registration Fee

**The SFEB ADR Consortium
Proudly Presents a one-day
training conference
dedicated to ADR
professionals.**

**Please join us on April 13th at
the NOAA facilities located at
7600 Sand Point Way NE in
Seattle for this invaluable
training opportunity.
Complete the registration
attached and mail or fax with
your payment today.**

*Registration is open
to all who wish to
attend.*

Mr. Lincoln will share his experiences with:

- The U. S. Institute of Peace and Tip O'Neil
- Mediating in the Soviet Union, Russia, England, Pakistan, Poland, Hungary, Latvia, Ecuador, Guatemala, El Salvador, Nicaragua, Honduras, Costa Rica, Mexico, Haiti, Cuba and now in the Sudan
- His co-directorship of the St. Petersburg based Russian-American Program on Conflictology (R-APC)
- The highlights of the Mediate.com interview with Ana Schofield

From the Spiral Arms of the Milky Way galaxy comes the Supersymmetry of curved space where particles transform; where Superfields are created from interrelated electromagnetic fields; and where the String Theory of vibrating particles in ten or more dimensions, lives. These elements in physics translate to the process of transformation in mediation when interests merge, issues change, and positions shift shape to create an atmosphere of accommodation and collaboration instead of combat.

The unique worldview of every person in conflict influences not only the conflict but also their response to it. As we approach a mediation, the success of that mediation can be enhanced as we help others understand how their worldview influences the conflict, discover opportunities their conflict presents and help them prepare for the process they will enter. The pre-mediation preparation also will help the mediator identify whether another mediator may be more effective.

The conceptual approach to conflict resolution described in *Difficult Conversations* can be a useful tool in mediation, negotiation and other conflict resolution processes. This session will explain how this approach can be used by mediators. The session also explores how the "three conversations" (facts, fiction, identity) can be used to prepare clients for a mediation session; to advance a negotiation session; and participate effectively in difficult conversations.

Explore techniques and strategies for mediation interventions with parties whom you find difficult. We will role-play and brainstorm some of the most challenging mediation scenarios. Come prepared to role up your sleeves!